

**James Hosking, Director of AA Cars, comments:**

“The most popular second-hand EVs and hybrids are becoming more and more affordable for the average motorist.

“The supply of used electric and hybrid vehicles continues to outpace demand, which is why we’re seeing such significant price falls. Buyers are saving over £2,000 compared with this time last year and prices could continue to come down this year. We may soon reach a point where the most popular second-hand EVs and hybrids are cheaper than their petrol and diesel counterparts.

“The divergence in prices is good news for drivers supporting the transition to greener vehicles and should help generate increased demand among consumers.

“If you are in the market for a used EV or hybrid, shop around to find the best deals and ensure you’re getting value for money. As with any vehicle, it’s always best to test drive the car and have it inspected by an independent and trusted professional before buying it to identify any hidden issues or faults.”

## Average price of top 20 vehicles

Prices for the most sought-after petrol and diesel cars have remained more stable over the past year, falling by just 3% to £15,428 in the first quarter of 2025.

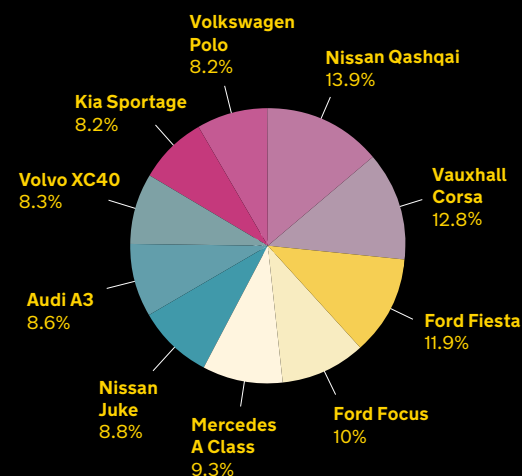
Compared with the previous quarter – October, November and December – average prices have seen a slight decrease of 2%, down from £15,708.

The Nissan Qashqai – the most popular used car at the start of 2025 – has fallen 3% in value over the past year, while the Volvo XC40 (-19%), Ford Transit (-18%) and Fiat 500 (-13%) have seen the biggest drops.

### Most searched-for vehicles in Q4 2024, with annual and quarterly price changes

Ranking	Make and model	Average price Q1 2025	Average price Q1 2024	Average price Q4 2024	Price change Q1 2024 to Q1 2025	Price change Q4 2024 to Q1 2025
1	Nissan Qashqai	£15,631	£15,180	£15,717	3%	-1%
2	Vauxhall Corsa	£9,870	£9,959	£9,756	-1%	1%
3	Ford Fiesta	£8,649	£9,547	£8,995	-10%	-4%
4	Ford Focus	£10,952	£11,484	£11,018	-5%	-1%
5	Mercedes A Class	£17,073	£18,322	£17,516	-7%	-3%
6	Nissan Juke	£13,507	£13,175	£13,518	2%	0%
7	Audi A3	£18,895	£20,169	£19,428	-7%	-3%
8	Volvo XC40	£26,491	£31,452	£28,760	-19%	-8%
9	Kia Sportage	£19,084	£18,002	£18,959	6%	1%
10	Volkswagen Polo	£12,334	£12,230	£12,299	1%	0%
11	Ford Transit	£17,141	£20,192	£17,094	-18%	0%
12	Ford Kuga	£16,817	£16,479	£16,951	2%	-1%
13	Volkswagen Golf	£16,507	£16,679	£16,489	-1%	0%
14	Volkswagen Tiguan	£21,961	£20,910	£21,571	5%	2%
15	Vauxhall Mokka	£12,767	£12,543	£12,685	2%	1%
16	MINI Hatch	£13,845	£13,721	£13,690	1%	1%
17	Audi A1	£15,613	£15,836	£16,138	-1%	-3%
18	Toyota Yaris	£14,456	£14,583	£14,715	-1%	-2%
19	Hyundai Tucson	£19,395	£18,785	£20,131	3%	-4%
20	Fiat 500	£7,569	£8,528	£8,738	-13%	-13%

## Top 10 searches per vehicle make and model by %



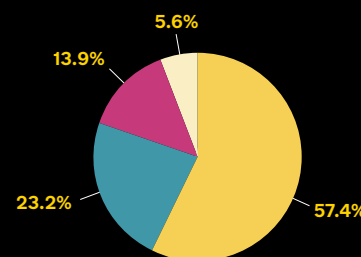
### Of our top 10 searched for vehicles:

- Nissan Qashqai beats Vauxhall Corsa to the top with 14%, becoming the topmost searched for vehicle
- Mercedes A Class, Nissan Juke, Audi A3 tie at 5th place with 9%
- Volkswagen Golf drops out of the top 10 searches for Q1 2025

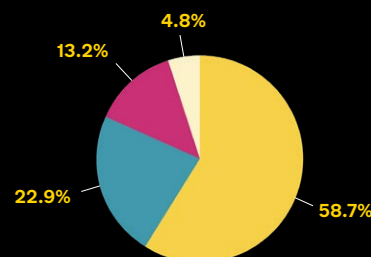
## EV and hybrid price and search data

Prices of the UK’s most popular used electric and hybrid vehicles fell by a tenth (-10%) in the first quarter of 2025 compared with the same period last year, according to the latest AA Used Car Index. The average cost of the top 20 most searched for EVs and hybrids on AA Cars dropped from £20,956 to £18,973 over the past year, with prices falling 6% since the final quarter of 2024. The Toyota Yaris – the most sought-after EV or hybrid – dropped in price by 14% over the last 12 months, while the Toyota Prius has seen the biggest price fall (-42%). This was followed by the Nissan Leaf (-25%), Renault Zoe (-25%) and Tesla Model 3 (-22%). Only two of the top 20 most popular used EVs and hybrids rose in value over the past year – the Volkswagen Golf (7%) and Kia Sportage (2%).

Q1 2024



Q1 2025



● Petrol  
● Diesel  
● Hybrid  
● Electric

## Site stock by vehicle age

**Q1 2024** Average age on 5.6 years old | **Q4 2024** Average age on 5.9 years old | **Q1 2025** Average age on 5.7 years old

Average age of vehicles advertised on AA Cars from YoY has remained flat.